



Tripadvisor Signs Letter of Intent to Engage in €2 million Promotional Collaboration with Atout, France's National Tourism Development Agency

November 4, 2021

NEEDHAM, Mass., Nov. 4, 2021 /PRNewswire/ -- Tripadvisor Inc. (NASDAQ: TRIP), the largest travel guidance platform in the world, today announced it has signed a letter of intent to engage in a promotional collaboration with Atout France, the French tourism development agency leading the country's post-pandemic travel and hospitality recovery efforts. The deal announcement follows Tripadvisor CEO and co-founder, Stephen Kaufer, meeting in Paris on November 4th with Atout CEO, Caroline Leboucher, during the Destination France Summit hosted by French President Emmanuel Macron. This strategic alliance will allow Atout France to leverage Tripadvisor's first party data and reach, which will be instrumental in the promotion of France as a destination.



Atout France, the official national tourism development agency of France, is responsible for promoting the development of the tourism industry, the country's largest economic sector. It sets the national strategy for promoting France as a tourist destination, based on guidelines set by the French government, and is supported by a network of more than 400 collaborators in France and abroad, as well as 35 offices in 32 countries.

"Collaborating with Tripadvisor will give us unparalleled exposure and international reach to generate demand and excite a global community of travellers to return to France, showcasing our cities and towns so tourists and diners alike may experience our culture, culinary excellence and all the beauty this country offers," said Caroline Leboucher, CEO of Atout France. "With their data and expert consultation, we will better understand and gain access to in-depth insights related to consumer travel behaviour, and Tripadvisor will help us meet our key marketing objectives aimed at attracting more travellers with high intentions of visiting Europe and our country."

The deal, which includes a targeted €2 million in exposure and media investment on the Tripadvisor platform, will take the form of targeted advertising and sponsored content aimed at attracting returning international travelers interested in taking a European holiday, utilizing Tripadvisor's first party data to target those travelers with a high intent to visit France.

"France is one of the most beautiful countries in the world and travelers have always been attracted to its cities and countryside, the Louvre to the Eiffel Tower to its vineyards, its best-in-class restaurants, amazing history and beautiful beach communities. Working with Atout France will help us tell the story of this amazing destination as we work together to capture international travel's returning demand and encourage travelers to consider this amazing country" said Stephen Kaufer, CEO and co-founder, Tripadvisor, Inc. "This is only the beginning of our partnerships with tourism development agencies like Atout France, as we work with the world to reignite our collective passion for travel, and help build a more sustainable future for the French tourism industry as we, together, encourage more responsible travel practices that protect local communities and our planet."

About Tripadvisor

Tripadvisor, the world's largest travel guidance platform*, helps hundreds of millions of people each month** become better travelers, from planning to booking to taking a trip. Travelers across the globe use the Tripadvisor site and app to discover where to stay, what to do and where to eat based on guidance from those who have been there before. With more than 934 million reviews and opinions of nearly 8 million businesses, travelers turn to Tripadvisor to find deals on accommodations, book experiences, reserve tables at delicious restaurants and discover great places nearby. As a travel guidance company available in 43 markets and 22 languages, Tripadvisor makes planning easy no matter the trip type.

The subsidiaries of Tripadvisor, Inc. (NASDAQ:TRIP), own and operate a portfolio of travel media brands and businesses, operating under various websites and apps, including the following websites:

www.bokun.io, www.cruisecritic.com, www.flipkey.com, www.thefork.com, www.helloreco.com, www.holidaylettings.co.uk, www.housetrip.com,

www.jetsetter.com, www.niumba.com, www.seatguru.com, www.singleplatform.com, www.vacationhomerentals.com, and www.viator.com.

* Source: SimilarWeb, unique users de-duplicated monthly, June 2021

** Source: Tripadvisor internal log files

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